

# THE MINNESOTA FOUNDATION FOR STUDENT ORGANIZATIONS

STRATEGIC VISION
A PLAN TO SUPPORT MINNESOTA'S CAREER AND TECHNICAL STUDENT ORGANIZATIONS



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#### Introduction

The Minnesota Foundation for Student Organizations (MFSO) was created in 1996 [Mn State Statute 124D.34] to provide leadership and oversight of the Career and Technical Student Organizations (CTSOs) in Minnesota. Career and Technical Student Organizations (CTSOs) are considered an integral part of the career and technical education (CTE) and provide applied work-based learning opportunities.

Career and Technical Student Organizations support the rigorous academic content of career and technical education (CTE) programs. CTSOs ensure students are meeting industry skill standards and are prepared for employment.

#### **Career-based Learning Outcomes.**

The CTSOs provide applied, hands-on learning and leadership experiences with learning outcomes in the following areas: Critical Thinking and Interpersonal Competencies, Career Exploration, Service Learning and Practical Competencies.

#### Technical Skill Attainment through Industry Certification.

CTSOs support CTE programs by providing technical skill assessments often leading to industry-based certifications. The certifications offered through CTSOs are accredited and nationally recognized as a measurement of course competence, academic achievement and workforce preparedness.

#### Outreach to Middle School Students and Programs.

Many of our student organizations support curriculum at the middle school level. CTSOs are an integral component to exploratory CTE programs as students begin to develop their individual career pathway.

#### **Industry Alignment.**

CTSOs bolster Minnesota's economy by developing a workforce to support the occupations most in-demand. CTSOs provide opportunities to apply the knowledge gained in CTE classrooms while developing collaboration, critical thinking, communication, and creativity skills.













#### **Minnesota's Career and Technical Student Organizations**

#### Secondary

BPA - Business Professionals of America

DECA - Marketing Education

FCCLA - Family, Career and Community Leaders of America

FFA – Agriculture, Food, and Natural Resources

**HOSA** – Healthsciences and Occupations

SkillsUSA - Technical & Industrial Occupations

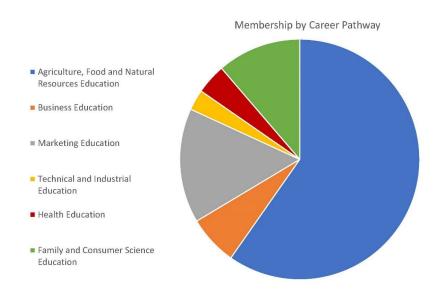
#### **Post-Secondary**

BPA - Business Professionals of America

DECA - Marketing Education

PAS – Professional Secondary Agriculture, Food, and Natural Resources

SkillsUSA – Technical and Industry Occupations



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### **DID YOU KNOW**

Career and Technical Student Organizations are in more than **85% of public school district** career and technical education programs.

Minnesota's CTSOs serve more than **25,000 student members** across the state.

Collectively, the intercurricular student organizations have more than **600 public school chapters** throughout Minnesota.

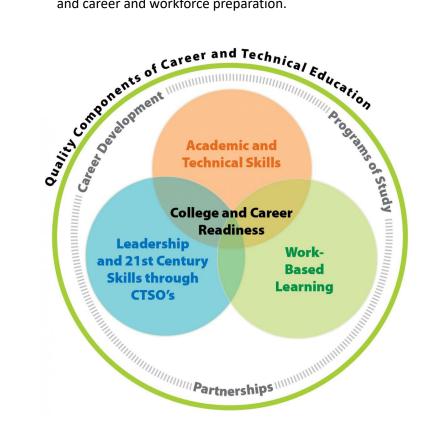
From Roseau to Blue Earth and Breckenridge to Stillwater; CTSOs are embedded into classrooms as an integral part of career and technical education.

#### **Our Vision**

All students have an opportunity to engage in meaningful participation in a career and technical student organization.

#### Our Mission

The Minnesota Foundation for Student Organizations promotes and supports career and technical student organizations as they work to provide student opportunities for leadership, personal development, community service and career and workforce preparation.



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#### **Our Values**

**Equity and Access.** Facilitating inter-curricular career and technical education, applied learning and leadership opportunities to underserved, nontraditional and special populations through flexible and accessible pathways increasing the chance of program completion.

Inclusion and Representation. Helping CTSOs develop strategies to create a culture of diversity and inclusion within membership. Supporting CTSO structures that actively seek diverse leadership reflecting student and advisor populations drawing on a wide variety of experience and wisdom.

**Community Partnerships.** Employing forward thinking on building external relationships; creating strong partnerships in education, business and industry aligning with career pathways to meet both student and workforce needs.

**Experiential and Applied Learning.** Supporting the uniquely defined role of CTSOs to prepare students through realworld experiences and applied learning opportunities aligning with a specific career-pathway, as an effective educational tool.

**Classroom Excellence.** Recognizing students deserve to have access to high-quality career and technical education programs and be taught by quality instructors who have real-world knowledge in the field they are teaching.

#### **Our Process**

Strategic planning is critical to the long-term success of any organization. Recognizing the importance of planning, the Minnesota Foundation for Student Organizations wanted to create an inclusive environment. Our strategic plan process was driven by the CTSO Needs Assessment in which the following categories were addressed:

General Organizational Support, Legislative Grants and Technical Support

Individual CTSO Needs (Membership/Advisors/Industry)

Conference Challenges (Venue/Transportation/Registration/Prizes)

Collaborative Activities

Diversity, Equity and Inclusion

Statutory Alignment of strategic goals and objectives:

124D.34 MINNESOTA FOUNDATION FOR STUDENT ORGANIZATIONS

#### Subd. 3. Board of directors.

MFSO Organizational Development

#### Subd. 4. Foundation programs. And Subd. 5. Powers and duties.

Increase support to Underserved, Special and Non-Traditional Populations, *including those populations historically marginalized by inequitable systems of the past*.

Facilitate Collaborative CTSO Opportunities and Capacity Building

#### Subd. 8. Public funding.

Increased Legislative Awareness of CTSO Challenges & Opportunities

Provide CTSO Technical Supports and Guidance

### Subd. 9. Private funding.

**Increased Financial Impact** 

Identifying Collective Business and Industry support for CTSOs

## Minnesota Foundation for Student Organizations

# Strategic Plan FY24-25

| Objectives & Goals   | Action Plans  | Timeline   | Measurement   | Progress and Task<br>Management   |
|--|---|--|---|---|
| Increase Legislator Awareness of CTSO Programs, Issues, and Challenges  Short Term Goals: FY24-25 Develop a collaborative [CTSO] | facilitate legislative/civics trainings for CTSO State Officers coordinated and led by the legislative committee and CTSO Executive Directors.  B. (Year 2) Explore and build out "Peer Training" | committee and CTSOs will define learning outcomes and content for 6 sessions throughout the academic year (introduction September /October 2023). B1. (Year 2) Explore and   | training, evaluation data will be gathered through Mentimeter (or similar) platform which provides real-time polls and evaluation.  A2b. (Ongoing) Throughout the year, measured and  | Rada] is exploring potential curriculum and working with the CTSO leadership to determine a tentative timeline. |
| legislative training and civic awareness program.  Leverage individual CTSO legislative actions and programs.                    | model, for State Officers to provide training for other CTSO members. C. (Year One) Determine what legislative/civics programs are occurring within CTSOs at the individual CTSO level.           | build out "Peer Training" model. State Officers to provide training for other CTSO members. C1a. (FY24) The MFSO Legislative Committee will develop a template to collect data and impact of individual CTSO legislative assets and experiences. C1b. (FY25) The MFSO Legislative Committee will coordinate and leverage individual CTSO legislative assets. | anecdotal data will be gathered by the CTSO(s) and potentially external evaluations. C3. (FY25) The legislative asset map will be presented to the BOD and may be included in the FY25 biennium report.  Evaluation data will be presented to the Board of Directors to determine usefulness of the program and develop CTSO shared |   |

| Objectives & Goals    | Action Plans                                | Timeline                                    | Measurement                               | Progress and Task Management         |
|-----------------------|---|---|---|--------------------------------------|
| Long Term Objective:  | A. Building on the CTSO                     | A1a. (FY24) Schedule CTSO                   | A2a. (FY24-25) Legislators                | -The Legislative Committee will      |
| Increase Legislator   | Day at the Capitol Event:                   | Day at the Capitol [in                      | engaged with as part of                   | work in cooperation with the CTSO    |
| Awareness of CTSO     | The MFSO will continue to                   | conjunction with MFSO                       | CTSO Day at the Capitol will              | Affairs Committee [led by Lavyne     |
| Programs, Issues,     | host one-one visits with                    | Fall Meeting].                              | be documented.                            | Rada], and the service provider cor  |
| and Challenges        | student leaders and their                   | A1b. (FY24) The MFSO                        | A2b. (FY24-25) Both                       | Executive Directors to present a     |
|                       | Representatives and                         | BOD will contract with a                    | anecdotal and measured                    | detailed plan to the Board of        |
| Short Term Goals:     | Senators; (Year 2)                          | service provider on behalf                  | data will be gathered from                | Directors at the Annual Meeting      |
|                       | expanding the event to                      | of the CTSOs to execute                     | students, CTSO staff and                  | (November 2023).                     |
| Provide legislators   | include a career                            | CTSO Day at the Capitol;                    | advisors attending CTSO Day               |                                      |
| firsthand accounts of | showcase; meet and greet                    | potentially piloting an                     | at the Capitol.                           | The MFSO BOD is working to           |
| CTSO impact in the    | event, etc.                                 | expansion and/or                            | B2. The Legislative                       | identify potential service           |
| classroom and on      | B. (Year 1) In cooperation                  | gathering information to                    | Committee will document                   | provider(s) or Executive Director to |
| CTE students.         | with the legislative                        | pilot expansion in year 2                   | points of contact within the              | facilitate additional actions.       |
|                       | training program: develop                   | (February CTE Month).                       | CTSO training program.                    |                                      |
| Monitor relevant      | introductory points of                      | B1. (FY24) Each CTSO state                  | C2. (Ongoing) The                         |                                      |
| legislation that may  | contact for program                         | officer in the civic                        | Legislative Committee will                |                                      |
| be impactful to       | participants (state                         | awareness training                          | report on any hearings                    |                                      |
| CTSOs.                | officers) including both                    | program will engage in 2-3                  | attended and testimony                    |                                      |
|                       | local officials and state                   | points of contact with                      | presented at next scheduled               |                                      |
|                       | legislators.                                | their local officials or state              | MFSO Board of Directors                   |                                      |
|                       | C. (Ongoing) Arrange                        | legislator.                                 | meeting.                                  |                                      |
|                       | student testimony at<br>Senate and House at | C1. (Legislative Session-                   | Evaluation data will be                   |                                      |
|                       | "relevant" education                        | January-May) The MFSO                       |   |                                      |
|                       |   | Legislative Committee will                  | presented to the Board of                 |                                      |
|                       | hearings and update "on-                    | monitor legislative                         | Directors to determine                    |                                      |
|                       | call" testimony list.                       | hearings; facilitating testimony as needed. | usefulness of the event, drive continuous |                                      |
|                       |   | testimony as fleeded.                       | improvement and determine                 |                                      |
|                       |   |   | expansion activities and                  |                                      |
|                       |   |   | progress.                                 |                                      |
|                       |   |   | progress.                                 |                                      |
|                       |   |   |   |                                      |

| Objectives & Goals          | Action Plans               | Timeline                   | Measurement                   | Progress and Task<br>Management    |
|-----------------------------|----------------------------|----------------------------|-------------------------------|------------------------------------|
| Long Term Objective:        | A. (Year 1) Clearly define | A1. (FY24-3 mo.) The       | A 2. (FY24) Definition of     | - The ad-hoc Underserved           |
| Increased support to        | program objectives.        | workgroup will             | Underserved Populations       | Populations workgroup [led by      |
| <b>Underserved, Special</b> | B. Determine method of     | recommend an updated       | will be reviewed by the BOD   | Suzanne Anderson] will make        |
| and Non-Traditional         | financial need; ensuring   | definition of Underserved  | (October 2023).               | "program definition"               |
| Populations                 | the definition of          | Populations to the MFSO    | B2. (FY24) Present the        | recommendations to the MFSO        |
|                             | underserved populations    | BOD.                       | program recommendations,      | Board of Directors.                |
| <b>Short Term Goals:</b>    | includes populations       | B1. (FY24-3 mo.) The work  | and updated guidelines to     | -The underserved populations       |
|                             | marginalized by            | group will make            | the BOD. (November 2023)      | workgroup will work in             |
| Define "Underserved         | inequitable systems of the | recommendations on the     | C2. CTSO subgrant             | cooperation with the Executive     |
| Populations".               | past.                      | (sub-grant) approval       | Application and reporting     | Committee to provide an            |
|                             | C. Review and revise the   | process: competitive vs.   | requirements of program       | application to the CTSOs.          |
| Evaluate the                | CTSO subgrant application  | noncompetitive; financial  | [use of funds and dollar      | - The underserved populations      |
| distribution process        | process to ensure the      | need qualifiers and        | values] available to CTSOs    | work group will work in            |
| design as "direct           | award-making process is    | descriptors to the BOD.    | following the Annual          | cooperation with the Fund          |
| support" of                 | as impactful as possible   | C1. (FY24-6 mo.) In        | Meeting (December 2023).      | Development Committee as           |
| Underserved                 | and determine the          | cooperation with the       | D2. Funding will reach        | needed with the task of leveraging |
| Populations (within         | distribution process of    | workgroup, the MFSO        | CTSOs when projects have      | the funding to ensure resources    |
| CTSOs).                     | legislative funding to     | Executive Committee will   | been completed.               | are impactful in their use.        |
|                             | CTSOs.                     | prepare the proposed       |                               |                                    |
| Distribute legislative      | D. (Ongoing) Follow        | application inclusive of a | The MFSO Board of             |                                    |
| Underserved                 | established application    | timeline, dollar value and | Directors, potentially in     |                                    |
| Populations funding.        | and distribution protocols | reporting requirements.    | cooperation with the service  |                                    |
|                             | to continue to provide     | D1. (FY24-9 mo.) The       | provider contracted on        |                                    |
|                             | direct support to          | MFSO BOD will review and   | behalf of the CTSOs, will use |                                    |
|                             | underserved populations.   | approve CTSO applications  | a data driven approach to     |                                    |
|                             |                            | and distribute funding     | continuously improve the      |                                    |
|                             |                            | designated to support      | application and reporting     |                                    |
|                             |                            | Underserved Populations.   | processes to better align     |                                    |
|                             |                            |                            | with project objectives and   |                                    |
|                             |                            |                            | best practices.               |                                    |
|                             |                            |                            |                               |                                    |

| Objectives & Goals  | Action Plans  | Timeline   | Measurement  | Progress and Task Management  |
|---|---|--|--|---|
| Long Term Objective: Facilitate Collaborative CTSO Opportunities and Capacity Building  Short Term Goals:  Regularly conduct needs assessment of CTSOs.  Identify annual priorities and program goals for each CTSO.  Introduce additional supports for membership development. | A. (Biennial) Conduct a basic needs assessment every two years. B. (Annual) Identify the top 5 priorities or program goals of each CTSO, with the intention of leveraging goals to facilitate collaborative activities including: officer training, service projects, leadership development and membership campaigns. C. (Year 1) Integrate the CTSOs into the MSC (Minnesota Service Cooperative) CTE planning process. | A1. (FY24) MFSO BOD will conduct a CTSO needs assessment. (FY24-6mo.) The MFSO B1a. BOD will develop a template for CTSOs to identify their priorities (September 2023). B1b. (FY24-25) The service provider contracted on behalf of the CTSOs will work in cooperation with CTSO staff to assess priorities (annually-October). B1c. (FY24-25) The MFSO BOD will host a CTSO round table centered on potential collaborative activities (annually-November). C1. (FY24-9mo.) The MFSO BOD will contract with a service provider on behalf of the student organizations to support membership development in rural CTE programs. | A2. (FY24) CTSO needs assessment results are presented to the BOD and are used to drive strategic planning, align goal setting and develop the annual program of work.  B2. (FY24-25) The impact of best practice sharing, and collaborative activities will be evident through events; measured and anecdotal data will also be gathered at quarterly intervals.  C2. (FY24-25) The MFSO BOD reviews CTSO membership annually. The impact of capacity building supports will be evident in reporting (annually-June).  Needs Assessment results, collaborative activity and membership data will all be used by the MFSO BOD to continuously improve CTSO support structures. | -The FY24 Needs Assessment has been completed, and results were presented to the BOD to drive the strategic planning process (July 2023).  -The MFSO Executive Committee is working to create a template for CTSOs to identify their top 5 program goals for the upcoming year (FY24).  The MFSO BOD is working to identify potential service provider(s) or Executive Director to facilitate additional actions. |
|   |   |  |  |   |

| Objectives & Goals  | Action Plans   | Timeline  | Measurement   | Progress and Task Management   |
|---|--|---|---|--|
| Long Term Objective: Support CTSO Organizational Development and Provide Technical Support  Short Term Goals:  Assist CTSOs with required legislative grant requirements.  Provide operational and nonprofit governance best practice resources to the CTSOs. | A. (Annual) As identified as a priority by the CTSOs in the FY23 needs assessment, the MFSO will ensure the tools and supports needed to meet the technical requirements of the legislative grant process are present. B. (Ongoing) Maintain a virtual resource library of "best practices" and tools for CTSOs, including maintaining the CTSO Grant Information and Nonprofit Management Guide, housed on the MFSO website as a shared resource. C. (Annual) Provide a "Best practices in Nonprofit Governance" workshop for all CTSO BOD members. | A1a. (FY24-current-6 mo.) The MFSO interim service provider will support the CTSOs through the grantmaking process. A1b. (FY24-25) The MFSO BOD will contract with a service provider on behalf of the student organizations to support the legislative grantmaking process. C1. (FY24-25) MFSO Executive Committee will work with an external consultant to host annual workshop centered on nonprofit governance (annually-February). B1. (FY24-25) The MFSO Executive Committee will facilitate website updates, including the shared resources page, on a quarterly basis or as needed. | A2a. (FY24-25) The MFSO BOD will monitor CTSO grants; supporting their request of an advance payment for operations, through detailed reporting at BOD meetings. A2b. (Ongoing) The MFSO BOD will schedule regular contacts with the service provider contracted on behalf of the CTSOs. C2. (FY24-25) Data will be gathered at "Best Practices" workshops [in-take, during, after] to assess content and application.  Evaluation data will be presented to the Board of Directors to determine usefulness of governance supports, drive continuous improvement and increase CTSO resources. | -The MFSO Executive Committee has oversight of the current service provider, meeting monthly to ensure to continuity of the legislative grant process.  -June 2023 Each CTSO received guidance on completing the FY24-25 grant application.  The MFSO BOD is working to identify a service provider(s) or Executive Director to facilitate additional actions and ensure continuity. |
|   |  |   |   |  |

| Objectives & Goals   | Action Plans  | Timeline  | Measurement   | Progress and Task Management  |
|--|---|---|---|---|
| Long Term Objective: MFSO Organizational Development  Short Term Goals:  Develop the program of work for FY24-25.  Review bylaws and policy and procedures to ensure statutory alignment.  Contract with a service provider or Executive Director to support the needs of the CTSOs.  Expand Service Contributions | A. (Annual) The MFSO BOD will engage in strategic planning to ensure continuity during the transition period; with the process also yielding the annual workplan. B. (Biennial) Review and update by-laws, ensuring bylaws align with Mn Foundation for Student Organizations governing Statute 124D.34; State Board Requirements and Open Meeting Laws Minnesota Statutes, chapter 13D. C. (Year 1) The MFSO BOD will hire a service provider or Executive Director, seeking those supports identified by the CTSOs in the needs assessment. D. (Year 2) The MFSO BOD will leverage their skillset(s) and networks to support the CTSOs. | A1a. (FY24) The MFSO BOD will host strategic planning sessions (3) will be held in June 2023, July 2023 and January/February 2024. A1b. (FY25) The MFSO BOD will host strategic planning sessions (2) will be held in June 2024 and January /February 2025. B1. (FY25) The MFSO BOD will work with an external consultant to review the bylaws. (May 2025) C1. (FY24-6 mo.) The Executive Committee will oversee the transition process, posting an RFP and in cooperation with hiring practices outlined in the legislation, identify a service provider/Executive Director. D1a. (Year 1) Assess MFSO Board Member skill sets. (February 2025) D1b. (Year 2) Align BOD skill sets with service- | A2. (FY24-25) The strategic plan will be reviewed and approved by the MFSO BOD each time changes are made, and progress updated accordingly. C2a. (FY24-6 mo.) The MFSO Executive Committee will present potential Executive Director and/or service provider candidates to the BOD. C2b. (Ongoing) Service contract deliverables will be reviewed by the Executive Committee and/or Personnel Committee monthly. D2. (FY24) MFSO BOD will engage in a self-evaluation (February 2024).  Service provider reports, progress and efficiency will be used as a basis for evaluation to seek | -The MFSO BOD engaged in strategic planning sessions 1 and 2 in 2023.  Tasks were assigned to committees to address transition needs.  -The Executive Committee is working in cooperation with the transition workgroup (project lead Sean Hayes) develop a proposal for potential service providers. |
|  |   | based contributions.  | improvements.   |   |

| Objectives & Goals     | Action Plans               | Timeline                   | Measurement                | Progress and Task Management       |
|------------------------|----------------------------|----------------------------|----------------------------|------------------------------------|
| Long Term Objective:   | A. (Year 1) Mapping of     | A1. (FY24-9 mo.) The       | A2. The MFSO BOD will      | - The Fund Development Committee   |
| Increased Financial    | business and industry      | MFSO BOD will develop a    | review potential           | is working in cooperation with the |
| Impact                 | assets in cooperation with | strategy and template and  | strategies and asset map   | underserved populations workgroup  |
|                        | the CTSOs to define        | best practices for asset   | template for (November     | to develop potential methods to    |
| Short Term Goals:      | collective investments     | mapping, considering key   | 2024).                     | leverage the underserved           |
|                        | into CTSOs.                | initiatives and partners,  | B2. The MFSO BOD will      | populations funding (Report        |
| Increase the value of  | B. (Year 2) Upon           | how work may/will          | include collective         | anticipated March 2024).           |
| current resources      | completion of the asset    | intersect, areas of        | contributions in the FY25  |                                    |
| through collaborative  | mapping, the MFSO BOD      | alignment and/or           | Biennium Report.           |                                    |
| strategies.            | will define the collective | differentiation.           | C2. An outline of          |                                    |
|                        | contributions of CTSO      | B1. (FY25) This work is    | potential funding          |                                    |
| Leverage existing      | membership related to      | reliant on (A) to define a | strategies (underserved    |                                    |
| contributions,         | workforce development      | value and will begin at    | populations) presented     |                                    |
| identifying collective | and community service      | that time.                 | to the MFSO BOD            |                                    |
| business and industry  | and explore opportunities  | C1. (FY24-6 mo.) The Fund  | (February 2024).           |                                    |
| support for CTSOs.     | for deeper collaboration   | development committee      | D2. (Annual) The MFSO      |                                    |
|                        | /alignment of resources.   | and the adhoc              | BOD reviews CTSO           |                                    |
|                        | C. (Annual) Leverage       | underserved populations    | funding priorities for     |                                    |
|                        | legislated underserved     | workgroup will identify    | possible collaborations    |                                    |
|                        | populations funding to     | strategies to maximize the | and alignment with         |                                    |
|                        | seek matching private      | impact of underserved      | workplan goals             |                                    |
|                        | funds.                     | populations.               | (November 2025).           |                                    |
|                        | D. (Ongoing) Seek          | D1. (FY25) The service     |                            |                                    |
|                        | potential funding          | provider or Executive      | The MFSO Board of          |                                    |
|                        | opportunities that align   | Director will work with    | Directors will evaluate    |                                    |
|                        | with collaborative CTSO    | CTSO staff to align goals  | financial success against  |                                    |
|                        | project strategies.        | and activities to maximize | program goals and          |                                    |
|                        |                            | resources seeking          | leveraged resources.       |                                    |
|                        |                            | potential areas of         | Data will be used to drive |                                    |
|                        |                            | collaboration (annually    | improvements.              |                                    |
|                        |                            | beginning October 2025).   |                            |                                    |

1.0 The MFSO Strategic Plan was adopted by the Board of Directors in February 2019. It was updated by the Board of Directors 1.1 November 2020, 1.2 February 2021, 1.3 November 2021, 1.4 February 2022, 1.5 July 2022, 1.6 November 2022.

2.0 In 2023, the plan was reevaluated during a time of leadership transition and was adopted by the Board of Directors in July 2023.

Changes are recommended through a committee process and brought to the full Board for review and approval.